

# ARE YOU READY TO RAISE CAPITAL?

At AKCESSIA we pride ourselves on being approachable and we are always keen to meet entrepreneurs and executives who share our passion for building great businesses.

Use this checklist to find out whether you are ready to take the next step to raise capital.

If you answer yes to more than 5 of the questions below, please contact us to begin a dialogue.

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✓ Is every shareholder committed to the idea of raising capital to support the business strategy?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Are their potential opportunities to improve company performance or margins?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Over the last 3 years has the organic revenue growth been greater than 10%?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Are the company's EBITDA margins greater than 10% for the past 3 years?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Does the business have a forecast to support the financial requirement?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Has management identified the optimal mix of capital among cashflow, debt and equity?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Has management considered the implications of using equity or various debt instruments?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Is the company's market share greater than 20%?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Is there expertise on the management team, board of directors or advisory board to execute on your business strategy?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Is management ready to approach investors and lenders?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD