

ARE YOU READY TO ACQUIRE?

At AKCESSIA we pride ourselves on being approachable and we are always keen to meet entrepreneurs and executives who share our passion for building great businesses.

Use this checklist to find out whether you are ready to take the next step to acquire and successfully integrate a business.

If you answer yes to more than 5 of the questions below, please contact us to begin a dialogue.

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✓ Is every shareholder committed to the idea of buying a business to support growth?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Does the business operate in a fragmented industry?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Has management identified a market and positioning strategy?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Does the business have a current acquisition pipeline?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Has management identified the investment thesis?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Is the industry large and growing at more than 10% per year?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Are there multiple acquisition opportunities in the market?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Has management acquired, integrated and managed new acquisitions into its business?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Has management developed a forecast for the growth opportunities?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD
✓ Is there expertise on the management team, board of directors or advisory board to acquire, integrate and manage these acquisitions?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> TBD